

#### UNITED STATES **CURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

NNUAL AUDITED REPORT

**FORM X-17A-5** 

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#### **FACING PAGE**

**PART III** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	G 10/01/06 MM/DD/YY	AND ENDING	09/30/07 MM/DD/YY
	A. REGISTRANT II	DENTIFICATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
Taylor Securities, Inc.			FIRM I.D. NO.
ADDRESS OF PRINCIPAL PLACE OF E	BUSINESS: (Do not use P.	O. Box No. NOV 2	6 2007
100 Winners Circle, Suite 100			
	(No. and S	Street) 20	0 <i>[\$\frac{1}{2}</i>
Brentwood	TN	3702	A
(City)	(State)	(Zip Co	de)
NAME AND TELEPHONE NUMBER OF	F PERSON TO CONTAC	T IN REGARD TO THIS I	REPORT
Barbara Tompkins			615-372-1350
		(Area	Code - Telephone Number)
	B. ACCOUNTANT II	DENTIFICATION	
DEDENTE WENT TO A COOL BUT A			# 1 To 1 T
INDEPENDENT PUBLIC ACCOUNTAN	I whose opinion is contai	ned in this Report*	
KRAFTCPAs PLLC	(Name - if individual, state	les Gust widdle warme)	****
	(Name - ij murvidudi, sidie i	usi, jirsi, midute namej	
555 Great Circle Road Nashv		PR	OGESSED
(Address) (City)	(State)	JA	AN 0 9 2008 \/
CHECK ONE:  Certified Public Accountant			HOMSON
☐ Public Accountant ☐ Accountant not resident in U	nited States or any of its n		INANCIAL
	med bases of any of his p	03303310113.	
	FOR OFFICIAL US	SE ONLY	

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

I, <u>Randara L. Tompkins</u> , swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Taylor Securities Inc., as of Sept 30,
20 O7, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor,
principal officer or director has any proprietary interest in any account classified solely as that of a customer.
$Q \wedge Q \wedge$
Signature
NOTARY DE Secretary Treasurer
LARGE R Title
The state of the s
Malyno Wan Coll
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditor's Report on Internal Control

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# FINANCIAL STATEMENTS, FORM X-17A-5, PART III, SUPPLEMENTAL SCHEDULES, AND REPORTS OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

<u>SEPTEMBER 30, 2007 AND 2006</u>

# FINANCIAL STATEMENTS, FORM X-17A-5, PART III, SUPPLEMENTAL SCHEDULES, AND

# AND REPORTS OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

# **SEPTEMBER 30, 2007 AND 2006**

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# REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES

Board of Directors Taylor Securities, Inc. Brentwood, Tennessee

We have audited the accompanying statements of financial condition of Taylor Securities, Inc. (the "Company") as of September 30, 2007 and 2006, and the related statements of operations, changes in stockholders' equity, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Taylor Securities, Inc. as of September 30, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

KraftCPAS PLLC

Nashville, Tennessee November 13, 2007

# STATEMENTS OF FINANCIAL CONDITION

# **SEPTEMBER 30, 2007 AND 2006**

		2007		2006
<u>ASSETS</u>				
CURRENT ASSETS				
Cash and cash equivalents	\$	204,312	\$	199,204
Deposit with clearing broker - Note 3		25,000		25,000
Commissions receivable		19,981		12,562
Other deposits		2,444		704
TOTAL CURRENT ASSETS		251,737		237,470
FURNITURE AND FIXTURES, NET - Note 4		-	<u></u>	530
TOTAL ASSETS	\$	251,737	<u>\$</u>	238,000
LIABILITIES AND STOCKHOLDERS' EQUIT	<u>Y</u>			
CURRENT LIABILITIES				
Accounts payable and accrued expenses - Note 5	<u>\$</u>	10,915	<u>\$</u>	6,853
STOCKHOLDERS' EQUITY				
Common stock, \$1 stated value; 2,000 shares authorized,				
1,250 shares issued and outstanding		1,250		1,250
Additional paid-in capital		28,100		28,100
Retained earnings		211,472		201,797
TOTAL STOCKHOLDERS' EQUITY		240,822		231,147
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	251,737	\$	238,000

# STATEMENTS OF OPERATIONS

# FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

	 2007		2006
REVENUES			
Commissions	\$ 1,216,583	\$	1,071,932
Registered investment advisor fees	 288,565		282,090
TOTAL REVENUES	1,505,148		1,354,022
OPERATING EXPENSES - Note 5	1,507,254	_	1,351,652
OPERATING INCOME (LOSS)	(2,106)		2,370
OTHER INCOME Interest and dividend income	12 202		12,851
interest and dividend income	 12,292	_	12,631
EARNINGS BEFORE STATE INCOME TAXES	10,186		15,221
STATE INCOME TAX EXPENSE	 511	_	880
NET EARNINGS	\$ 9,675	\$	14,341

# STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

# FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

	· ·	· · · · · · · · · · · · · · · · · · ·		RETAINED EARNINGS		TOTAL STOCKHOLDERS EQUITY		
BALANCE - OCTOBER 1, 2005	\$	1,250	\$	28,100	\$	187,456	\$	216,806
NET EARNINGS		_				14,341		14,341
BALANCE - SEPTEMBER 30, 2006		1,250		28,100		201,797		231,147
NET EARNINGS		-		<u>-</u>		9,675		9,675
BALANCE - SEPTEMBER 30, 2007	<u>\$</u>	1,250	\$	28,100	\$	211,472	\$	240,822

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

		2007		2006
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from securities companies and investors Cash paid to suppliers and employees Cash paid for income taxes Other deposits	\$	1,497,729 (1,502,662) (511) (1,740)	\$	1,356,011 (1,351,800) (880) (704)
Other income received	_	12,292	_	12,851
NET CASH PROVIDED BY OPERATING ACTIVITIES		5,108		15,478
NET INCREASE IN CASH AND CASH EQUIVALENTS		5,108		15,478
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u></u>	199,204	_	183,726
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	204,312	\$	199,204
RECONCILIATION OF NET EARNINGS TO N PROVIDED BY OPERATING ACTIVIT		CASH_		
Net earnings Adjustments to reconcile net earnings to net cash provided by operating activities:	<u>\$</u>	9,675	<u>\$</u>	14,341
Depreciation (Increase) decrease in operating assets:		530		1,403
Commissions receivable Other deposits Increase (decrease) in operating liabilities:		(7,419) (1,740)		1,988 (704)
Accounts payable and accrued expenses	_	4,062		(1,550)
TOTAL ADJUSTMENTS		(4,567)	_	1,137
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	5,108	<u>\$</u>	15,478

#### **NOTES TO FINANCIAL STATEMENTS**

#### SEPTEMBER 30, 2007 AND 2006

#### NOTE 1 - NATURE OF OPERATIONS

Taylor Securities, Inc. (the "Company") is engaged in the securities business, primarily handling mutual fund and bond trade transactions and providing investment advisory services.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The financial statements are presented on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

#### Cash and cash equivalents

The Company considers all highly liquid investments with original maturities of less than three months to be cash equivalents.

#### Furniture and fixtures

Furniture and fixtures are stated at cost. Depreciation is computed using the straight-line method over the 5-year estimated useful life of the assets.

#### Income taxes

An election has been filed for the Company to be taxed as an "S" corporation under the Internal Revenue Code. Accordingly, all federal taxable income and losses pass through to the individual stockholders for inclusion in their personal income tax returns, and the Company is only liable for state income taxes.

Temporary differences between the financial statement and income tax (cash method) bases of the Company's assets and liabilities are not significant. Accordingly, deferred state income taxes have not been recognized.

#### Securities transactions

Revenue and related clearing expenses from securities transactions are recorded on the trade date. All of the Company's trading activities are executed through and cleared by Raymond James and Associates, Inc. or by written subscription agreements between investment companies and investors, with the Company acting as introducing broker dealer.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### SEPTEMBER 30, 2007 AND 2006

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Registered investment advisor fees

Registered investment advisor fees are recognized as earned on a pro rata basis over the term of the contract.

#### Use of estimates in the preparation of financial statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Concentration of risk

The Company generally maintains cash and cash equivalents on deposit at banks and brokers in excess of federally insured amounts. Financial Accounting Standards Board Statement No. 105 identifies this condition as a concentration of credit risk requiring disclosure. The Company has not experienced any losses in such accounts. In management's opinion, the risk is mitigated by use of high quality financial institutions.

#### NOTE 3 - DEPOSIT WITH CLEARING BROKER

The Company utilizes a clearing broker, Raymond James and Associates, Inc. ("Raymond James") for trading purposes. In connection with its correspondent clearing agreement with Raymond James, the Company has agreed to maintain a \$25,000 deposit account with Raymond James. The deposit is held in a Raymond James money market fund and is returnable to the Company within thirty days of termination of the correspondent clearing agreement. Therefore, the deposit has been classified as a current asset.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### SEPTEMBER 30, 2007 AND 2006

#### **NOTE 4 - FURNITURE AND FIXTURES**

Furniture and fixtures consist of the following at September 30:

	2007			2006		
Furniture and fixtures	\$	7,016	\$	7,016		
Accumulated depreciation		(7,016)		(6,486)		
Furniture and fixtures, net	<u>\$</u>		<u>\$</u>	530		

Depreciation expense was \$530 and \$1,403 for 2007 and 2006, respectively.

#### **NOTE 5 - RELATED PARTY TRANSACTIONS**

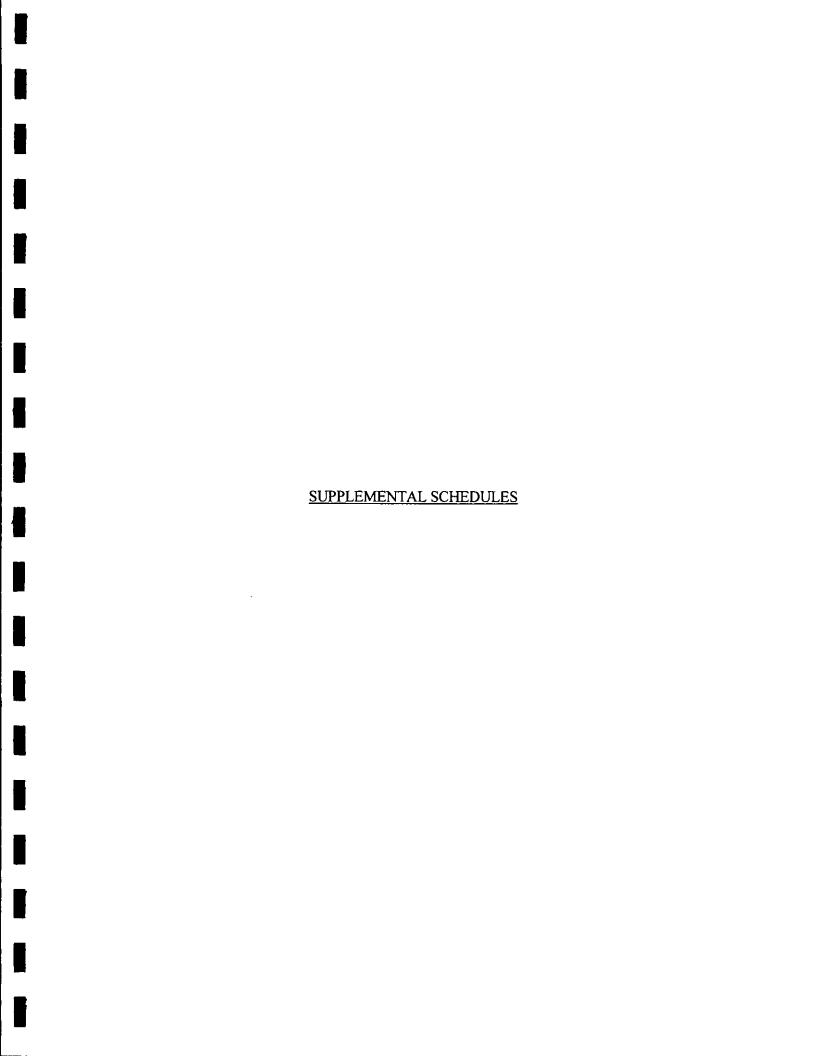
Accounts payable to a stockholder for commissions totaled \$10,915 and \$6,056 at September 30, 2007 and 2006, respectively.

Total salaries, bonuses, and commissions included in operating expenses that were paid to stockholders and other related parties amounted to \$1,068,712 and \$1,040,258 in 2007 and 2006, respectively.

The stockholders of the Company are also stockholders of an affiliate that provides office space, management and administrative service to the Company. In addition to the amounts paid to stockholders and other related parties noted in the preceding paragraph, fees paid by the Company to the affiliate for services rendered amounted to \$491,252 and \$298,566 in 2007 and 2006, respectively.

#### NOTE 6 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital of \$50,000 and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule of the "applicable" exchange also provides that equity capital may not be withdrawn if the resulting net capital ratio would exceed 10 to 1. At September 30, 2007, the Company had net capital as defined of \$234,327, which was \$184,327 in excess of its required net capital of \$50,000. The Company's net capital ratio was .05 to 1.



# COMPUTATION OF NET CAPITAL

# **SEPTEMBER 30, 2007**

TOTAL STOCKHOLDERS' EQUITY	\$	240,822
LESS NONALLOWABLE ASSETS AND HAIRCUTS		
Prepaid federal taxes		1,457
Prepaid state franchise taxes		987
Accrued mutual fund trails payable to representative		1,521
Haircuts - money market funds maintained with clearing broker at 2%		2,530
TOTAL NONALLOWABLE ASSETS AND HAIRCUTS		6,495
NET CAPITAL (AGREES TO COMPANY'S SEPTEMBER 30, 2007		
UNAUDITED FOCUS REPORT - PART IIA)	\$	234,327
NET CAPITAL REQUIRED	\$	50,000
EXCESS NET CAPITAL	\$	184,327
AGGREGATE INDEBTEDNESS		
Accounts payable and accrued expenses	<u>\$</u>	10,915
TOTAL AGGREGATE INDEBTEDNESS	\$	10,915
EXCESS NET CAPITAL AT 1000%	<u>\$</u>	233,236
PERCENTAGE OF AGGREGATE INDEBTEDNESS TO NET CAPITAL		4.66%

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3

# **SEPTEMBER 30, 2007**

The Company is exempt from the requirements of Rule 15c3-3 under Section K(2)(ii) of the Rule.

# INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

### **SEPTEMBER 30, 2007**

The Company is exempt from the requirements of Rule 15c3-3 under Section K(2)(ii) of the Rule.

# RECONCILIATION, INCLUDING APPROPRIATE EXPLANATION, OF THE COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 AND THE COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS UNDER EXHIBIT A OF RULE 15c3-3

#### **SEPTEMBER 30, 2007**

The net capital computed on Page 11 and the Company's computation of net capital on its September 30, 2007 Focus Report - Part IIA agree. As a result, no reconciliation is necessary.

The Company is exempt from the requirements of Rule 15c3-3 under Section K(2)(ii) of the Rule.

# RECONCILIATION BETWEEN THE AUDITED AND UNAUDITED STATEMENTS OF FINANCIAL CONDITION WITH RESPECT TO METHODS OF CONSOLIDATION

**SEPTEMBER 30, 2007** 

Not applicable.

# MATERIAL INADEQUACIES FOUND TO EXIST OR FOUND TO HAVE EXISTED SINCE THE DATE OF THE PREVIOUS AUDIT

# **SEPTEMBER 30, 2007**

None



### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL

Board of Directors Taylor Securities, Inc. Brentwood, Tennessee

In planning and performing our audits of the financial statements and supplemental schedules of Taylor Securities, Inc. (the "Company") as of and for the years ended September 30, 2007 and 2006, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements and supplemental schedules, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at September 30, 2007 and 2006, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Nashville, Tennessee November 13, 2007

KraftCPAS PLLC

**END**